

# Cortland Klein

529 Water Witch Way, San José, CA 95117  
Mobile: 408-506-9791 Email: me@pixelcort.com

## Objective

Interested in opportunities that expand my leadership experience.

## Education

BS Business Administration, Management	San José State University (2006–July 11, 2008)
Vice President, Operations and Technology	2007 Entrepreneurial Society (2007)
Second Place, Best Exhibit Contest	Silicon Valley Neat Ideas Fair (2007)
First Place, Elevator Pitch Contest	Silicon Valley Neat Ideas Fair (2007)
First Place, Executive Summery Contest	Silicon Valley Neat Ideas Fair (2006)
AA Liberal Arts	De Anza College (2004–2006)

## Experience

President and CEO	ripoki.com (2006–Present)
<ul style="list-style-type: none"><li>• Founded a startup company to develop innovative time management solutions</li><li>• Developed an extensive business plan</li></ul>	
UI Engineer	Apple.com (2005–Present)
<ul style="list-style-type: none"><li>• Uses HTML+CSS to design contemporary user interfaces</li><li>• Engineers new combinations of HTML+CSS to simplify complex implementations</li><li>• Innovate solutions to optimize efficiency (Saved company \$10000/yr.)</li></ul>	
Founder	nuWeb.org (2004–Present)
<ul style="list-style-type: none"><li>• Founded an open source project for decentralized scalable data distribution</li><li>• Developed novel engineering design ideas and implementation possibilities</li><li>• Keeps adept at current web technologies</li></ul>	
Lead Journalist	TheMacMind.com (2001–2005)
<ul style="list-style-type: none"><li>• Reviewed mac-related products and software</li><li>• Wrote periodic editorials and personal insights</li><li>• Attended conferences and events (MacWorld, O'Reilly Publishing, etc)</li></ul>	

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## **Business Skills**

### Team Leadership

- Entrepreneurship, Intrapreneurship

### Organizational Design, Change

- Mechanistic vs Organic balances
- Group formation

### International Business, Management

- Social Issues
- Culture Issues
- Political Issues
- Environmental Issues

### Communications

- American Standard English
- Press Releases
- Documentation
- Executive Summaries
- Business Plans
- Mission Statements
- Mantras
- Graphic Design (Illustrator, Photoshop, InDesign)
- Office Work (Microsoft Office, iWork, Google Docs)

## **Technology Skills**

### Platform Stacks

- Mac OS X Server, BSD, Linux, Apache, MySQL, PHP (LAMP, MAMP)

### Web Design and Engineering

- HTTP, XHTML, CSS, JS, XMPP, SMTP, XML (AJAX, Comet)

### Programming and Scripting Languages

- C, Objective C, Java, Ruby, Python, Perl, bash, regexp

### Frameworks

- Drupal, CiviCRM, WordPress, Rails, Nitro, SQLite, Cocoa

### Strategies

- Database Normalization (3NF, BCNF), MVC, MVP, SEO

### Development Environments

- GCC, SVN, CVS, Xcode, Wikis, Bugzilla, Trac